

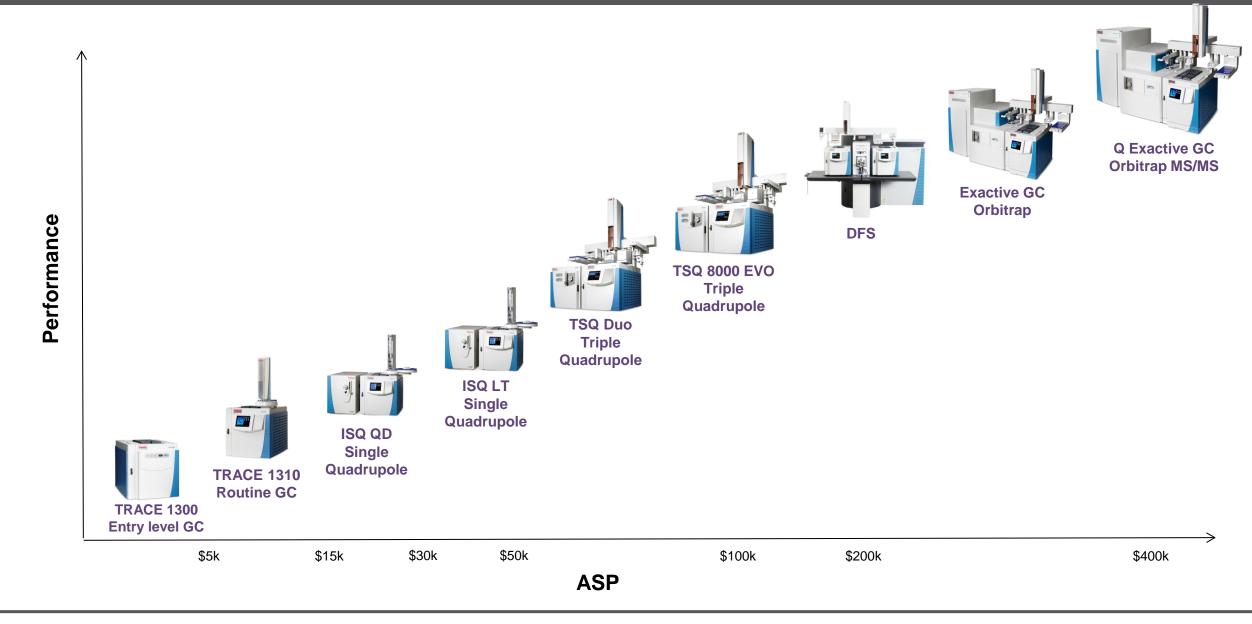
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State of art for GC/GCMS Product Portfolio

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October 18^h, 2017 Sofia, Bulgaria

GC&GCMS - 2017 NEW Product Pipeline



GC & GC-MS Product Portfolio













TRACE 1300 Series	ISQ Series GCMS	TSQ Series GCMS & MS/MS	DFS GC HRMS	Exactive GC GC HRMS	Q Exactive GC GC HRMS & MS/MS
Laboratory GC Multiple detectors and inlets	Single Quadrupole MS	Triple Quadrupole MS	Magnetic Sector MS	Hybrid Quadrupole-Orbitrap	Hybrid Quadrupole – Orbitrap
Detection with Multiple Detectors	Confirmation by Mass Spectrum or SIM	High speed and high capacity MS/MS and SRM	High Resolution Full Scan MS	High Resolution and Accurate Mass Full Scan MS	High Resolution and Accurate Mass Full Scan & MS/MS
General organics, pollutants, purity assays,	EPA Regulated Methods (524, 525, 8260, 8270)	Target Analysis requiring ultimate sensitivity/selectivity	Biomarkers in crude oil, target congener analysis POPs Dioxines	Targeted and untargeted screening Routine grade performance High confidence quantitation	Compound discovery identification and quantitation, metabolomic profiling
QA/QC, Petro, Petrochemical, Environmental	Environmental, general organic, forensic chemistry and toxicology	Food Testing, Environmental, Doping Control	Geochemistry Environmental, Research	High end routine environment Food Safety, Environmental, Forensic/Toxicology, Doping control	Metabolomics, Environmental, Food Safety and Authenticity, doping and clinical toxicology







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Thermo Trace1300 Series GC

TRACE 1300 Series GC – Two Models Available

TRACE 1300 GC: Local built-in ultra-simplified user interface – two buttons and four LEDs



TRACE 1310 GC: Touch screen interface provides instant access for ease of use and local control



Modules available:

Injectors: SSL - SSL backflush - PTV - PTV backflush - TSI - OCI - Helium Saver SSL+

Detectors: FID - TCD - ECD - NPD - FPD - PDID - MS*

Other Options: MS NoVent, Auxiliary Oven, Inj/Oven Cryo, Aux carrier

Software drivers: Chromeleon 6.8, 7.1 and 7.2 CDS, Xcalibur, ChromQuest, ChromCard

Agilent™ OpenLAB™ EZChrom ed. CDS, Agilent EZChrom™ (Agilent is a trademark of Agilent Corporation)

Customers challenges are our challenges

Business Challenges

- Increasing cost of ownership
- Trace analysis in complex matrices



- More value to customer investment with upgradeability options and smart design
- High end performances for routine environment



Two-tiers GC platforms with high-end performances, no compromise



Unique "instant connect" modularity offering upmost versatility in configuration No more idle GC for backup

Full range of interchangeable fast detectors (no more limited configuration)

High quality materials, smart maintenance, routine grade reliability

Extended GC applicability with the Silflow Microfluidic device kits

- Helium Saver
- Injectors Integrated Backflush
- Large Volume Injection
- Compatibility with multivendors consumbales



Expanded external connectivity with new AOI and GDI modules



Customers challenges are our challenges

Optimizing Efficiency

- Demands for higher throughput
- Quicker return on capital investment



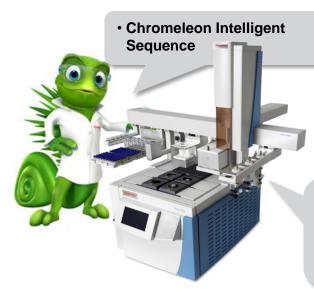
- High quality and robustness for best customers' experience
- Smarter and unique iConnect modules solutions for no downtime during maintenance
- Flexible sample handling automation



Unique "instant connect" modularity eliminating instrument downtime



- Swap modules for continuous operation
- No-stop preventive maintenance



Expand throughput with flexible automation

- Customized PrepCycles
- Unattended swap of different sampling techniques
- Clone mode for extended throughput

Customers challenges are our challenges

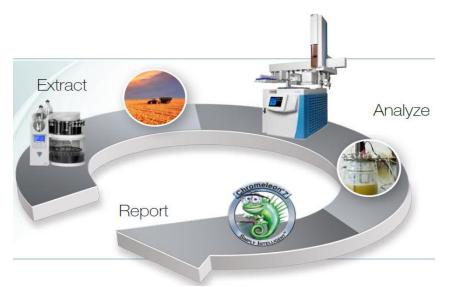
Resource Allocation

- Less time for method development
- Limited technical experience

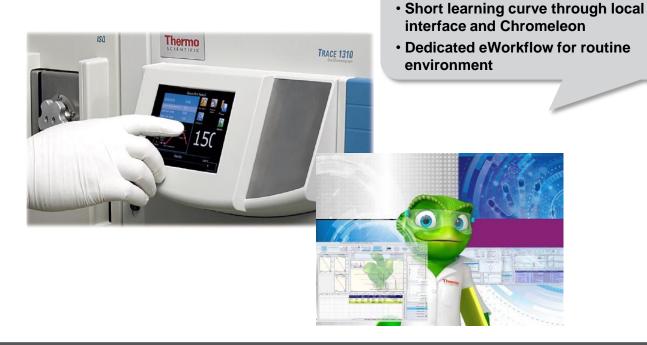


- Workflow solutions from sample prep to reporting
- Excellent expertise for analytical on-site support

Quick adoption of standard method



Comprehensive Workflow offering from sample prep to reporting

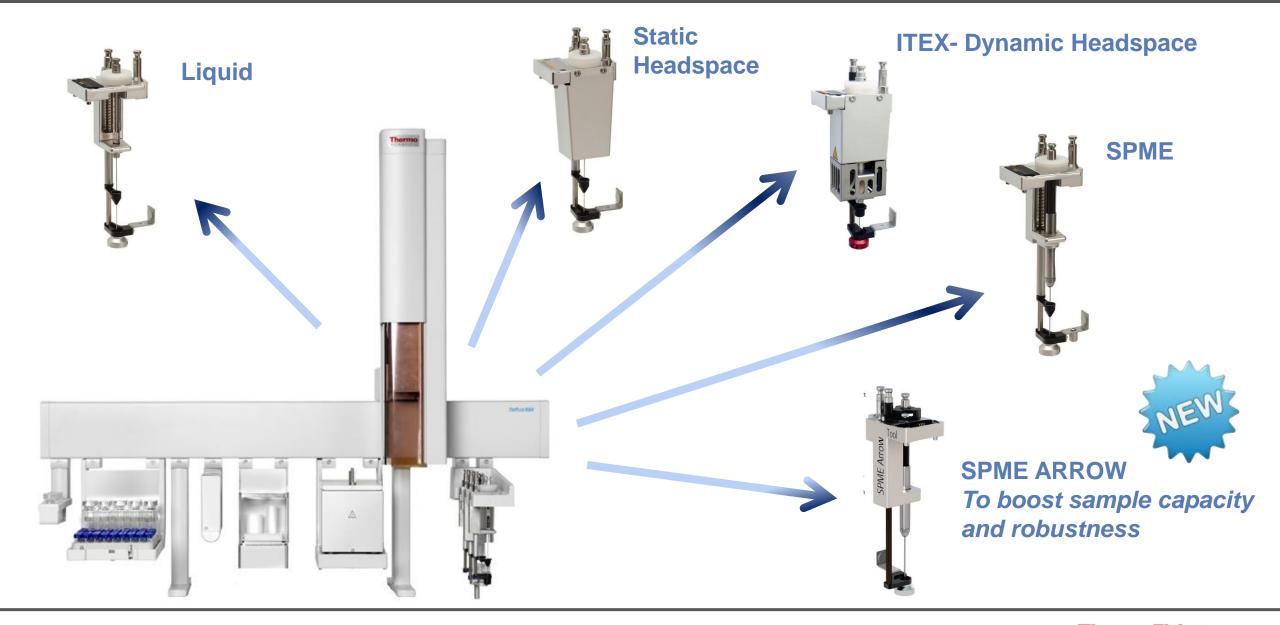




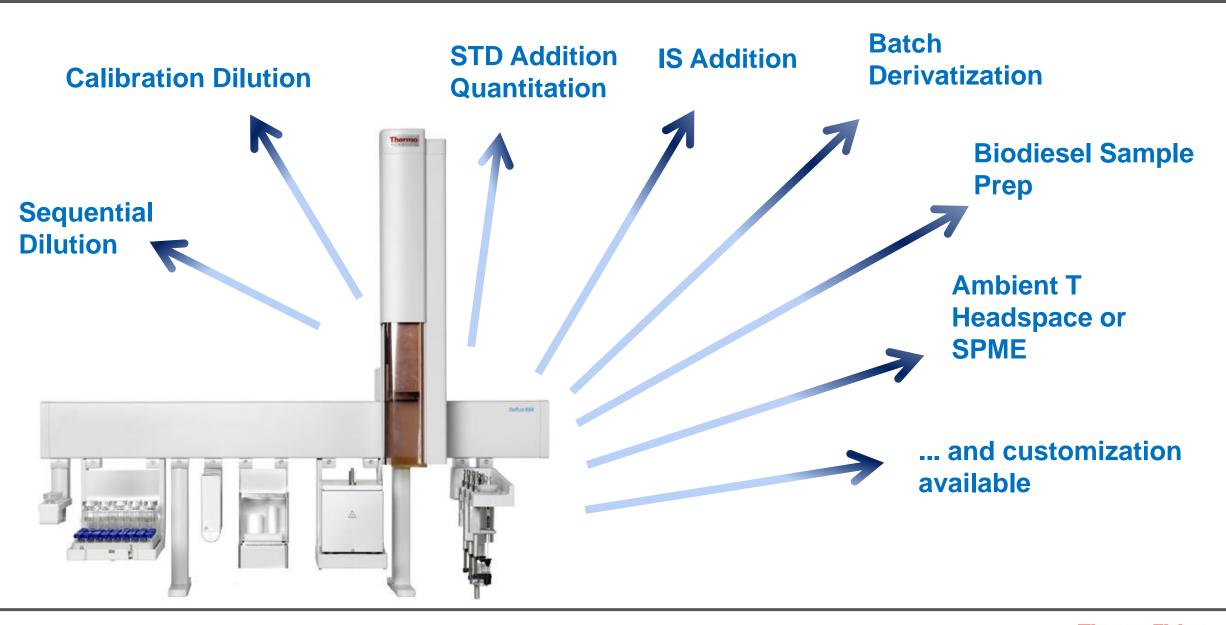
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TriPlus RSH and PrepStation concept

Triplus RSH expanded options for VOC and SVOC market



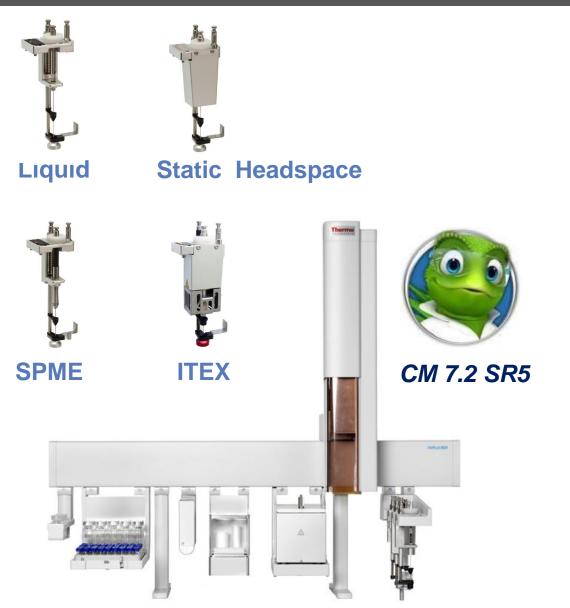
Triplus RSH Sample Preparation Capability – Prep Cycles



TriPlus RSH Autosampler: Additional tools

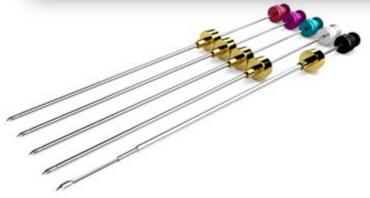


Enhanced Sample Handling with Triplus RSH









SPME Arrow - Consumables



- **✓** Full assortment of SPME Arrow fibers
- ✓ Easy fiber identification
- ✓ One kit of five different fibers included in each SPME Arrow tool kit and base unit
- ✓ Available from CCS

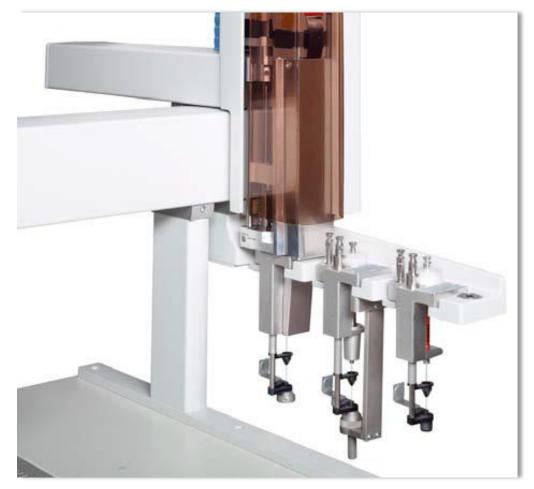
Diameter (mm)	Phase Thickness (µm)	Color Code	Description	
1.10	100	grey	Acrylate (Polyacrylate)	*
1.10	120	light blue	Carbon WR/PDMS (Carbon Wide Range)	*
1.10	120	violet	DVB/PDMS (Divinylbenzene)	*
1.10	100	red	PDMS (Polydimethylsiloxane)	*
1.50	250	black	PDMS (Polydimethylsiloxane)	*
1.10	110	dark grey	DVB /CWR/PDMS	

^{*} Included in the collection

TriPlus RSH Autosampler: Sample Preparation capabilities

TriPlus RSH ATC (Automatic Tool Change) station provides foundation for basic and advanced sample handling and sample preparation capabilities:

- Heating/Mixing
- Vortexing
- Internal standard addition
- Calibration Dilution
- Standard addition calibration method
- Batch Derivatization
-customized Prep Cycles available





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Thermo ISQ QD & LT (Single Quad)

Mass Spec Components Same for All Product Offerings

Single Quadrupole MS Series



ISQ QD Single Quadrupole Mass Spectrometer

- 66 L/sPump
- El only
- Time Event as option



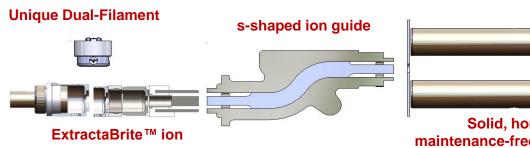
ISQ OD 30
Single Quadrupole Mass Spectrometer

- 300 L/s Pump
- El only
- Time Event included

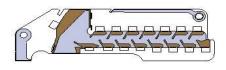


ISQ LT
Single Quadrupole Mass Spectrometer

- 300 L/s Pump
- EI / CI
- DIP / DEP
- Time Event included









DynaMax™ XR detection

ISQ Series – ISQ QD GC-MS Value Proposition

For budget-mindful lab owners seeking a reliable replacement for stand-alone GCs, the ISQ QD from Thermo Scientific offers a robust solution with Quality Design, MS Operational Simplicity, and Proven Dependability.





Unlike other systems, ISQ QD is a GC-MS that any chromatographer can run, afford, and rely upon.

ISQ Series – ISQ LT GC-MS Value Proposition

For high-throughput, analytically-demanding laboratories, requiring Utmost Sensitivity and Unstoppable Productivity, the ISQ LT from Thermo Scientific offers the future-proof investment into the Leading Technology, Simply Intelligent GC-MS platform.





Unlike other systems, ISQ LT does not need to be vented to exchange the source, while enjoying industry-best sensitivity, lowest detection limits, and unlimited flexibility.

Vacuum Probe Interlock – VPI

Unique Elite Offering on ISQ LT and TSQ8000EVO

- ✓ The Top-Tier ISQ LT and TSQ8000EVO are featuring the unique capability to remove the entire ion source without breaking the vacuum through the Vacuum Probe Interlock
- Easy maintenance without downtime exchange ion source (ExtractaBrite)
- Easy swap between CI and EI without downtime
- Added versatility with the DIP / DEP Probe capability
 - Direct Exposure Probe (DEP)
 - Direct Insertion Probe (DIP)
 - Can be used in EI and CI modes
 - Indispensible for non-chromatographable compounds
 - DEP is ideal and quick (60 seconds) screening tool
 - DIP can be used for analysis of polymers by in-source pyrolysis





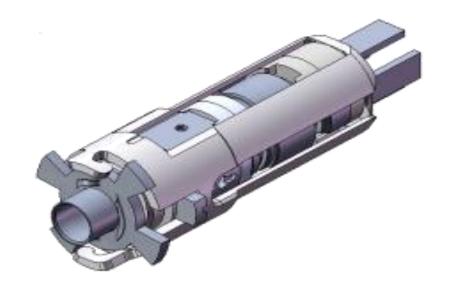


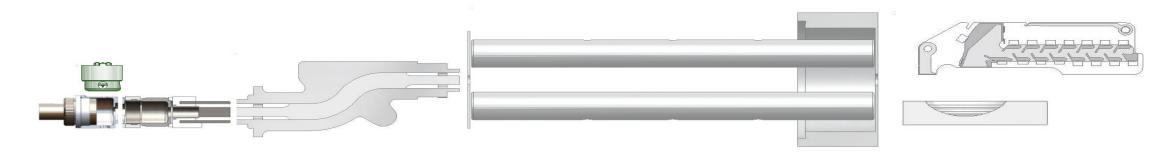


ISQ and TSQ Series - ExtractaBrite Ion Source -

Designed for Simplicity, Sensitivity and Robustness

- ✓ E/CI source wireless assembly
- ✓ Highly inert ion volume material ensures reliable performance in all ionization modes, including EI and CI
- ✓ High temperature ion optical path
- Independent heating of the ion source, and ion optics/mass analyzer



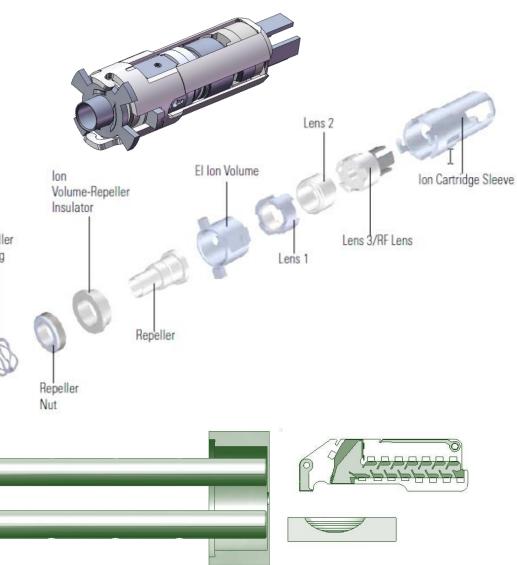


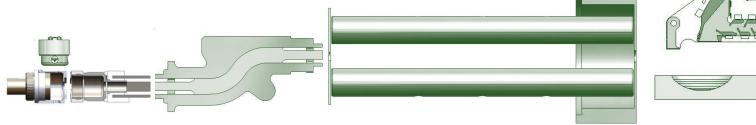
Designing in **Sensitivity**

ExtractaBrite Ion Source

High efficiency ion focusing optics

Repeller working with the RF Repeller Lens for a 'push / pull' approach to ion extraction



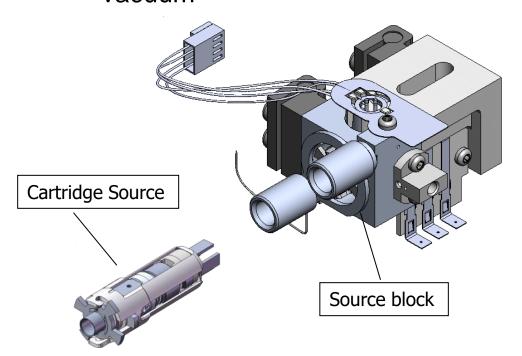


Ion Volume Locking Ring

Designing in *Unique Innovation*

Full Source Removal

 Extraction of the cartridge containing the repeller, source and lenses while still under vacuum

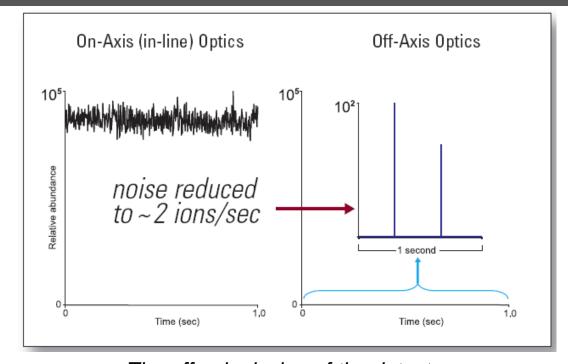




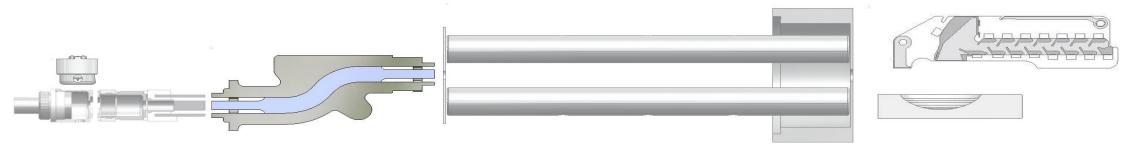
ISQ and TSQ Series

The S-Shaped Ion Guide

- Reduces neutral noise created by excited helium atoms striking the detector.
- Enables lower detection limits (sensitivity) and better selectivity.
- Serves as an off-axis pre-filter, removing the neutrals right in the beginning – so there is less interference down the ion path.



The off-axis design of the detector allows neutrals to pas through and be eliminated by the vacuum system without hitting the detector.



GCMS Analyzer Kits



- Aim to target routine Environmental Laboratories with proven robustness, sensitivity and high sample throughput
- Compatible with ISQ QD and ISQ LT
- Ready to use package with method, troubleshooting and reporting
- Dedicated consumables and spares to complete the package
- Compatible with both Chromeleon and TraceFinder
- Compatible with Helium Saver



Dedicated to semivolatile contaminants in environmental samples

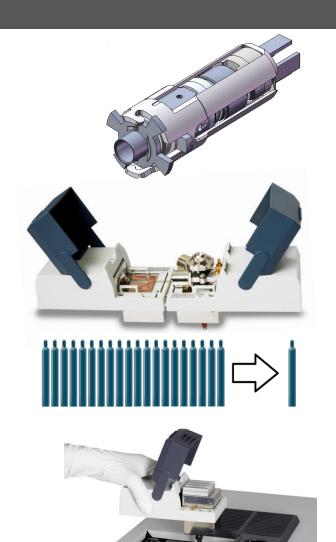
(EPA 8270D)

Dedicated to semivolatile contaminants in drinking water (EPA 525.3)



ISQ Series – Intelligent, Sensitive, Robust

- Performance A Legacy of Innovation
 - DynaMAXTM XR detection system
 - Fully Modular TRACE 1300 and 1310 GC
- Robustness Unstoppable Productivity
 - ExtractaBrite™ Robust Source
- Reliability Unstoppable Reliability
 - Full Source RemovalTM
 - Dual filament, also in CI
- Productivity The Best Business Decision
 - Choice of two turbomolecular pumps (66- or 300 L/s)
 - High-speed data acquisition and write-to-disk
- Ease of Use Power to the User
 - Trace Finder 3.1 or Chromeleon 7.2
- Flexibility Ready for the Future Needs Today
 - Fully upgradable on both GC and MS moieties







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Thermo TSQ Series Duo & EVO (Triple Quad)

Mass Spec Components Same for All Product Offerings

Triple Quadrupole MS Series





- · 300 MRM / second
- El only
- Cl upgradable
- Time Event as option





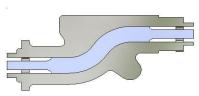
- 800 MRM / second
- El only
- CI upgradable
- Time Event included



- TSQ 8000 EVO
 Triple Quadrupole Mass Spectrometer
- 800 MRM / second
- · EI / CI
- DIP / DEP
- Time Event included



s-shaped ion guide

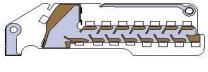


Quadrupole 1 (Q1)



Quadrupole 2 (Q2) Collision Cell

Quadrupole 3 (Q3)



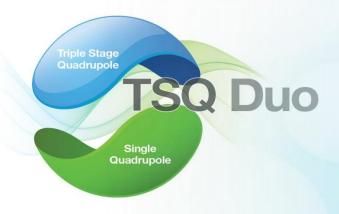


DynaMax™ XR detection



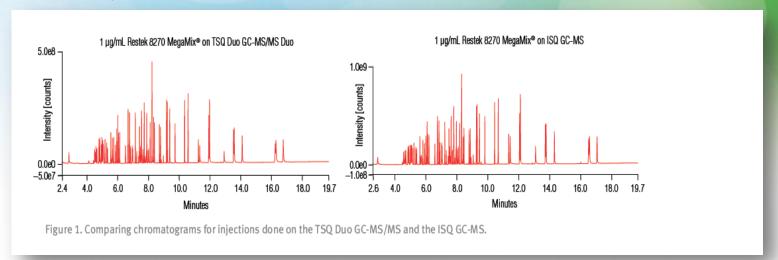
ExtractaBrite™ ion

For Chromatographers & Single Quad Users

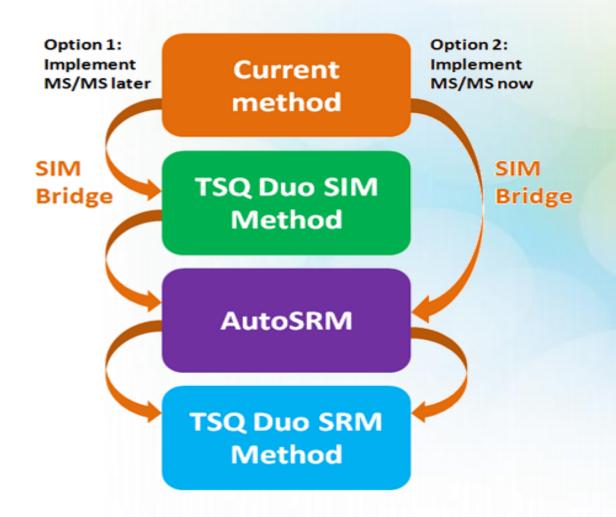


Thermo 130 Dec 1102

- Simply Unique GC-MS/MS
- Excellent Performance
 - Selected Ion Monitoring (SIM)
 - Full Scan
 - Selected Reaction Monitoring (SRM)
 - Other MS/MS modes
- Thermo Scientific[™] Dionex[™] Chromeleon[™] 7 CDS—Operational Simplicity[™]



Make the Step to Triple Quad When You Choose



- Translate your current method into the TSQ Duo method using SIM Bridge
 - Continue with SIM analysis now and move to MS/MS later
 - Or immediately go to MS/MS analysis

GCMSMS Analyzer Kits



- Aim to target routine Environmental and Food Safety Laboratories with proven robustness, sensitivity and high sample throughput
- Compatible with TSQ DUO and TSQ8000EVO
- Ready to use package with method templates, report templates, compound database and workflow instructions
- Dedicated consumables and spares to complete the package
- Compatible with both Chromeleon and TraceFinder
- Compatible with Helium Saver



Pesticide Analyzer

CDB extended to 1001 compounds with 3 optimized transitions

Dioxins Analyzer

Dedicated workflow and SOP for Dioxins Analysis





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DFS GC-HRMS: Gold Standard for Dioxins

Our commitment to our DFS customers

Buy with confidence...

- Letter of commitment to DFS
- Thermo Scientific are committed to DFS production until at least 2023, likely beyond
- Committed to parts, service and application support until at least 2030, likely longer



Strong commitment to DFS as TFS flagship for Dioxin analysis



DFS GC-HRMS: Gold Standard for Dioxins





Proven solution:

Sensitivity & Robustness

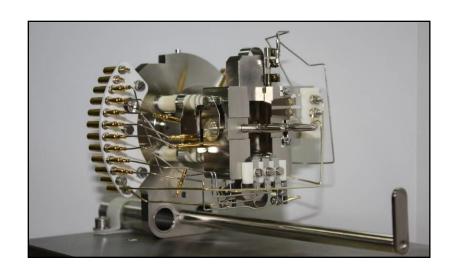
for

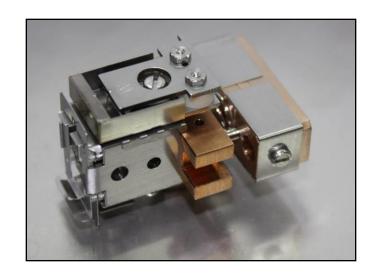
years of high sensitivity Dioxin routine analysis in complicated matrices

- DFS GC-HRMS <u>designed for Dioxin analysis</u>
- highest available analytical performance for Dioxins & POPs

DFS ion source – size for robustness







DFS ion source - designed for <u>combining</u> ultimate sensitivity with robustness, because sensitivity alone is not enough

Sensitivity: e.g. 1 - 2 mA emission current at 70 eV for high ionization efficiency

"Robustness by size"

DFS tailored packages - flexibility

Package 1



Single GC

Ultra-trace Quantification in complex matrices

Package 2



Dual GC

Ultra trace quantification &
Application flexibility

Package 3



DualData G2

Ultra trace quantification &
Application flexibility &
High throughput

Flexible packages for ultra trace quantification



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Orbitrap GCMS Update

Orbitrap GC-MS Family



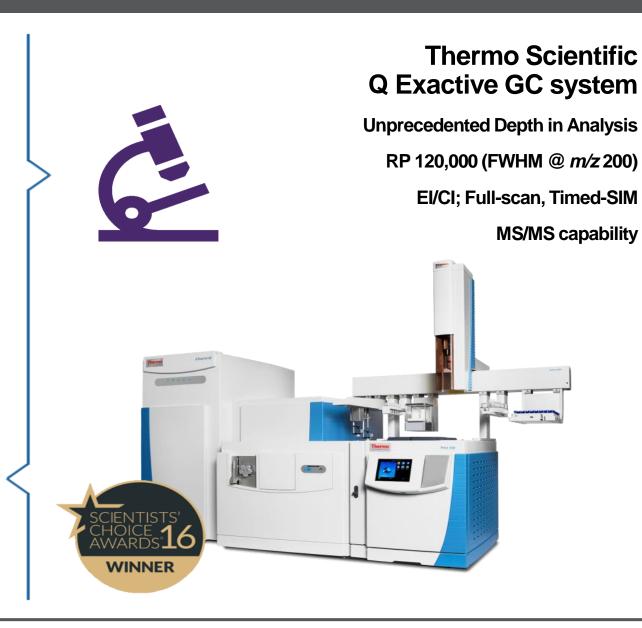
Redefining Routine GC-MS

RP 60,000 (FWHM @ *m/z* 200)

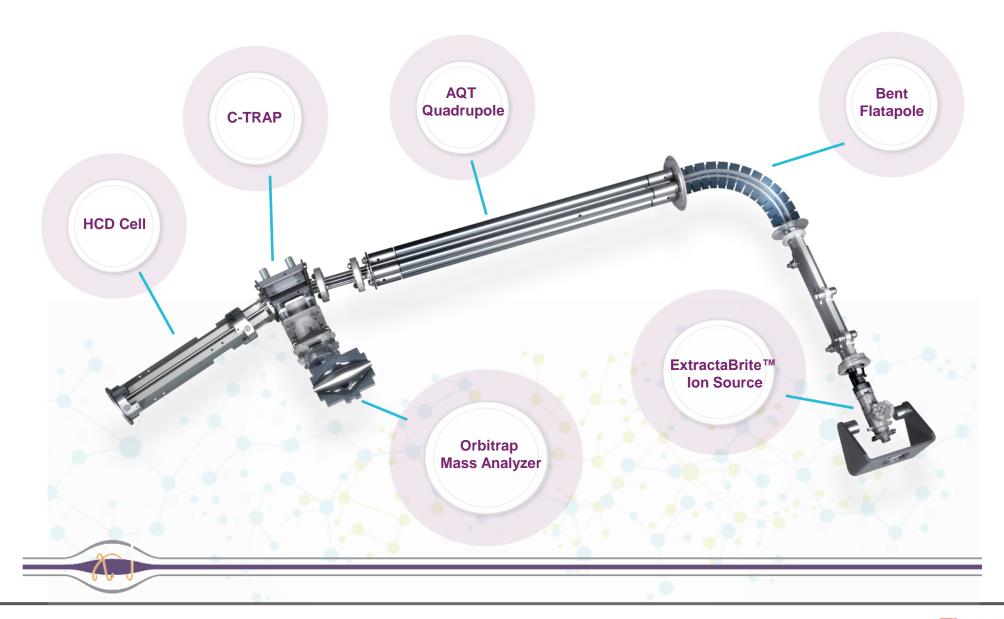
EI/CI; Full-scan; Timed-SIM

Thermo Scientific™ Exactive™ GC system





Bringing GC and Orbitrap Technology Together



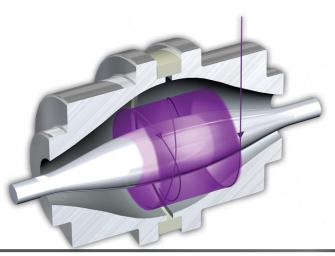
Orbitrap GC-MS: The Technology



Orbitrap mass analyzer

Incredible HRAM performance

Highly regarded Q Exactive GC system platform







Routine grade robustness

Patented RF lens

Removable without breaking vacuum through VPI

Source Plug enabling no-vent column change





Thermo Scientific[™] TRACE[™] 1310 GC System

Unique modular injector and detector design

Rapid heat cycling



NEW to Thermo Scientific Orbitrap GC-MS





Enhancements to Thermo Scientific Q Exactive GC and Exactive GC

Variable electron voltage (VeV) Technology

Enables lower eV settings for Electron Ionisation (EI). It is a **softer El technique**, which **promotes higher mass signals and increases sensitivity** for compounds prone to extensive fragmentation.

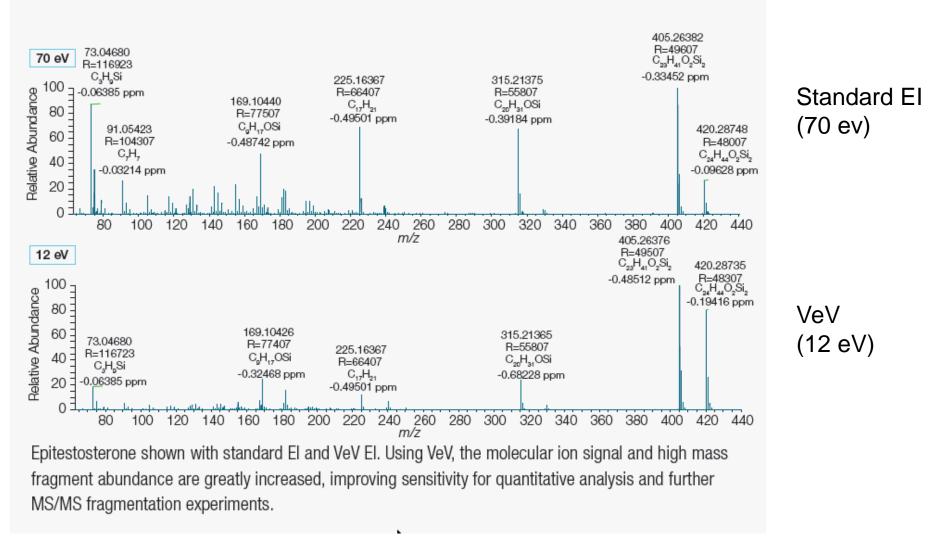
Orbitrap GC-MS HRAM Metabolomics Library

Streamlining metabolite ID with the first commercially available high resolution accurate mass (HRAM) metabolomics library for electron ionisation (EI) Orbitrap GC-MS. >800 Primary and secondary metabolites

Tracefinder Automated Compound Identification

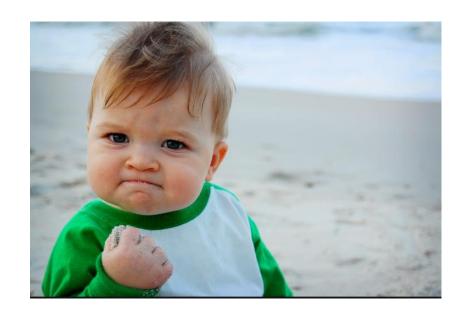
Tracefinder features a specialist spectral deconvolution and automated compound ID tool for Orbitrap GC-MS. New addition of **Kovats retention** index to the scoring algorithm means **confidence in compound identification is further improved**, especially relating to isomeric compounds.

Main Feature: Variable electron Voltage Tuning



Tuning to very low electron energies reduces fragmentation, allowing for easier elemental composition of molecular ion

Thank you for your attention



We are changing the game!

